

## **Tim Hamilton**

Petroleum Industry Consultant

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### **SUMMARY OF SKILLS**

- Organize and operate statewide political action programs for small business groups
- Drafting legislation related to the petroleum products distribution system
- Access bank or governmental financing programs designed for small businesses
- Negotiation of disputes or contracts related to the distribution of petroleum products
- Production of trade journals and development of public relations programs designed to promote the interests of small businesses in the petroleum distribution system
- Management of individual or multiple participant litigation including a recent successful suit with Shell Oil and Texaco that resulting in scores of California dealers being granted the right of first refusal on lessee stations and over \$15 million in damages.
- Assist petroleum marketers with the successful management of retail outlets that combine gasoline revenues with alternative profit centers including auto repair, grocery sales, and car washes
- Analysis of the effect of marketing practices on the prices of petroleum products

### ***LEGISLATIVE INTERACTION 1984 - Present***

Input and testimony on gasoline pricing issues before local jurisdictions include the City of San Diego, County of San Diego, and city of San Francisco. State level input and testimony includes the legislatures of Arizona, Hawaii, Washington, Oregon, Nevada, Illinois and the Regie de l energie of Quebec, Canada. Congressional testimony includes the Senate Judiciary Committee. Regulatory input provided to the state Attorney Generals in the West Coast region, the Federal Trade Commission (FTC), US Department of Justice, US Department of Energy, and U. S. General Accounting Office (GAO). Appointed by the California Attorney General (1999) to a special task force studying reformulated

gasoline and gasoline price spikes on the West Coast. Retained by the California Legislature in 2004 as an advisor to the Senate Select Committee on Gasoline and Diesel Pricing and panel participant for gasoline pricing issues for the California Energy Commission (CEC). Testimony before U.S. Senate Judiciary on impacts of mergers (Feb-06).

**CONSUMER AND INDUSTRY GROUP INTERACTION** Commissioned by the Foundation for Taxpayers and Consumers Rights (FTCR, Santa Monica) to study the price spike in the Midwest (2002), the cause and effects of high gasoline prices in CA (2003), and to coordinate political, legal, and marketing strategies to convince Shell Oil Company to find a buyer of its Bakersfield refinery as an alternative to closing (2004). Commissioned by the California Renewable Fuels Partnership to study the impacts of California's decision to ban MTBE from gasoline and limit the volume of ethanol that is blended as a oxygenate replacement (2004).

**MEDIA INTERACTION** 1984 - Present

Print interaction include Seattle Times, Honolulu Star Bulletin, San Diego Union Tribune, San Francisco Chronicle, Los Angeles Times, Wall Street Journal, and Gannet News Services. Talk radio interviews nationwide including Chicago, WA DC, St. Paul, San Antonio, Baton Rouge, Kansas City, San Diego, Phoenix, Tucson, Seattle, Spokane, and Portland, Oregon. Television includes local affiliates and national bureaus of ABC, NBC, and CBS. Format feature stories include NBC Dateline and PBS (Now).

## **EMPLOYMENT HISTORY**

**FOUNDER, EXECUTIVE DIRECTOR**, Automotive United Trades Organization (AUTO) February 1986 - Present

Full-time manager of a statewide nonprofit trade association based in Olympia, Washington founded to assist gasoline retailers; developed public relations, legal education, and political lobbying efforts; assisted in founding of similar associations in Montana and Nevada; successfully conceived and lobbied passage of SB 4620, SB 5565, HB 1482, and numerous other laws in Washington state and assisted others in Oregon, Nevada, and Montana; created and published a statewide trade publication named the AUTO BULLETIN; and instituted numerous legal education programs and managed numerous successful impact litigation cases.

**PETROLEUM INDUSTRY CONSULTANT**, 1984 - Present

Research and pricing data analysis related to marketing practices of the petroleum industry for use by existing and potential new small businesses in the petroleum distribution system.

**FRANCHISE ISSUES DIRECTOR**, *Automotive Trades Organization of California*, April 1990 – Feb. 2004

Assisted the management and members of the largest service station dealers association in California with issues involving the relationships between service station dealers and the major oil companies including production of articles and research documents on the relationship between major oil companies and small businesses in the petroleum distribution system

*DBA SOUTH SOUND UNION 76,* Olympia, WA Aug. 1992 - Feb. 1986

*DBA CENTRAL PARK SHELL,* Aberdeen, WA April 1977 - July 1982

*STATION SUPERVISOR,* Pettit Oil Co., Hoquiam, WA June 1976 - April 1977

Supervised operation of three retail outlets for a petroleum distributing company in Western Washington. Management responsibilities included marketing, personnel, and public relations.

*DBA MCCLEARY EXXON,* McCleary, WA January 1974 - May 1976

Leased and managed gasoline retail outlets. Management responsibilities included all marketing, personnel, purchasing, financial, and public relations programs.

### EDUCATION

Elma High School, Elma, Washington- Graduate, 1968

### PERSONAL

Married in 1968 to Cherryl, widowed in 2001, three adult children with five grandchildren, resident of McCleary, WA since 1970. Life partner of Mary Stalcup.

### REFERENCES

Jamie Court, Foundation For Taxpayer and Consumer Rights, 17500 Ocean Park Blvd. #200, Santa Monica, California 90405 (310) 392.0522. (Jamie Court is Executive Director of a nationally renowned consumer group)

David Shannon Esq., 1026 Crestlane Drive SE, College Place, WA 99324 (Mr. Shannon is a nationally renowned attorney specializing in petroleum marketing cases)

Guy Gilbert Esq., Gilbert & Bachor, 711 S. Brea Blvd., Brea, California, Phone-(714) 671-9963 (Mr. Carroll is an attorney specializing in petroleum marketing cases and author of a nationally published law letter for petroleum marketers.